

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended June 30, 1996
Commission file number 0-3797

MASTEC, INC.

(Exact name of registrant as specified in its charter)

Delaware

59-1259279

(State or other jurisdiction
of incorporation or organization)

(I.R.S. Employer
Identification No.)

3155 N.W. 77th Avenue, Miami, FL

33122-1205

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: (305) 599-1800

Former name, former address and former fiscal year, if changed since last
report:

8600 N.W. 36th Street, Miami, FL 33166-6699

Indicate by check mark whether the registrant (1) has filed all reports
required to be filed by Section 13 or 15(d) of the Securities Exchange Act of
1934 during the preceding 12 months (or for such shorter period that the
registrant was required to file such reports), and (2) has been subject to such
filing requirements for the past 90 days. Yes No

Indicate the number of shares outstanding of each of the issuer's classes of
common stock, as of the latest practicable date.

Class of Common Stock

Outstanding as of
August 12, 1996

\$ 0.10 par value

16,761,645

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PART I FINANCIAL INFORMATION

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MasTec, Inc.
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(In Thousands Except Per Share Amounts)

	THREE MONTHS ENDED		SIX MONTHS ENDED	
	JUNE 30, (Unaudited)		JUNE 30, (Unaudited)	
	1996	1995	1996	1995
Revenue	\$108,634	\$39,174	\$171,181	\$73,797
Costs of revenue and expenses:				
Costs of revenue, excluding depreciation	81,595	27,925	128,925	52,914
Depreciation and amortization	3,033	1,583	5,295	2,888
General and administrative expenses	12,622	3,630	19,100	7,462
Operating income	11,384	6,036	17,861	10,533
Interest expense -				
Borrowings	3,430	995	5,107	2,093
Notes to stockholders	0	66	0	135
Interest and dividend income	1,156	441	1,980	836
Interest on notes from stockholders	76	95	91	193
Other income, net	407	1,593	415	1,659
Income from continuing operations before equity in earnings (losses) of unconsolidated companies, income taxes and minority interest	9,593	7,104	15,240	10,993
Equity in earnings (losses) of unconsolidated companies	837	0	1,203	(11)
Provision for income taxes	3,828	2,679	6,151	4,119
Minority interest	229	(22)	224	(36)
Income from continuing operations	6,373	4,447	10,068	6,899
Discontinued operations (Note 5):				
(Loss)income from discontinued operations (net of applicable income taxes)	(39)	205	(53)	462
Gain on disposal of discontinued operations (net of applicable income taxes)	66	0	66	1,452
Net income	\$ 6,400	\$ 4,652	\$10,081	\$ 8,813
Weighted average shares outstanding	16,468	16,166	16,312	16,168
Earnings per share:				
Continuing operations	\$ 0.39	\$ 0.28	\$ 0.62	\$ 0.43
Discontinued operations	0.00	0.01	0.00	0.12
	\$ 0.39	\$ 0.29	\$ 0.62	\$ 0.55

The accompanying notes are an integral part of these financial statements

MasTec, Inc.
CONDENSED CONSOLIDATED BALANCE SHEETS
(In Thousands)

	June 30, 1996 (unaudited)	December 31, 1995 (audited)
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 1,219	\$ 1,076
Accounts receivable-net and unbilled revenue	253,566	45,922
Notes receivable and accrued interest	29,329	27,505
Inventories	5,016	2,819
Other current assets	31,578	27,878
	-----	-----
Total current assets	320,708	105,200
	-----	-----
Property and equipment	71,357	55,806
Accumulated depreciation	(15,872)	(11,235)
	-----	-----
Property-net	55,485	44,571
	-----	-----
Investments in and advances to unconsolidated companies	30,174	14,847
Notes receivable from stockholders	1,770	1,770
Other assets	10,479	3,775
	-----	-----
TOTAL ASSETS	\$418,616	\$170,163
	=====	=====
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Current maturities of debt	\$61,409	\$27,863
Accounts payable	129,403	19,026
Other current liabilities	33,984	13,744
	-----	-----
Total current liabilities	224,796	60,633
	-----	-----
Other liabilities	41,840	14,800
	-----	-----
Long-term debt	79,729	34,601
Convertible subordinated debentures	0	9,625
	-----	-----
Total long-term debt	79,729	44,226
	-----	-----
Commitments and contingencies		
Stockholders' equity:		
Common stock	2,643	2,643
Capital surplus	139,653	134,186
Retained earnings	15,744	5,663
Accumulated translation adjustments	(40)	1
Treasury stock	(85,749)	(91,989)
	-----	-----
Total stockholders' equity	72,251	50,504
	-----	-----
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$418,616	\$170,163
	=====	=====

The accompanying notes are an integral part of these financial statements.

MasTec, Inc.
CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY
(In Thousands)
for the six months ended June 30, 1996

	Common Stock Issued Shares	Amount	Capital Surplus	Retained Earnings	Accumulated Translation	Treasury Stock	Total
Balance December 31, 1995	26,435	\$ 2,643	\$ 134,186	\$ 5,663	\$ 1	\$ (91,989)	\$ 50,504
Net Income				10,081			10,081
Cumulative Effect of Translation					(41)		(41)
Stock issued to Employees from Treasury Shares			(7)			123	116
Stock Issued for Debentures from Treasury Shares			5,474			6,117	11,591

Balance June 30, 1996	26,435	\$ 2,643	\$ 139,653	\$ 15,744	\$ (40)	\$ (85,749)	\$ 72,251
=====							

The accompanying notes are an integral part of these financial statements.

MasTec, Inc.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(In Thousands)

	SIX MONTHS ENDED JUNE 30,	
	1996	1995
	(Unaudited)	
Cash flows from operating activities:		
Net income	\$10,081	\$ 8,813
Adjustments to reconcile net income to net cash provided by operating activities:		
Minority interest	224	(36)
Depreciation and amortization	5,295	2,888
Equity in (earnings) losses of unconsolidated companies	(1,203)	11
Net gain on sale of discontinued operations	(105)	(2,304)
Loss (gain) on sale of assets	93	(138)
Changes in assets and liabilities net of effect of acquisitions and divestitures:		
Accounts receivable-net and unbilled revenue	38,296	(6,776)
Inventories and other current assets	421	(849)
Other assets	(2,165)	160
Accounts payable and expenses	(10,377)	6,952
Accrued income taxes	444	1,317
Other current liabilities	(94)	(643)
Net assets of discontinued operations	1,785	556
Deferred taxes	(319)	(310)
Other liabilities	293	853
Net cash provided by operating activities	42,669	10,494
Cash flows from investing activities:		
Cash acquired in acquisitions	999	0
Cash paid for acquisitions	(6,169)	0
Repayment of notes receivable	766	0
Proceeds from sale of preferred stock	5,100	0
Repayment of loans to shareholders	0	1,800
Capital expenditures	(2,808)	(7,170)
Investment in unconsolidated companies	(1,410)	0
Distributions from unconsolidated companies	0	79
Net proceeds from sale of discontinued operations	0	9,718
Proceeds from sale of real estate and other assets	3,535	1,218
Net cash provided by investing activities	13	5,645
Cash flows from financing activities:		
Proceeds from Revolver	4,798	0
Borrowings	3,200	0
Proceeds from Term Loan	0	12,000
Proceeds from Equipment Loan	0	2,584
Debt repayments	(50,612)	(20,718)
Repayment of loans from shareholders	0	(2,500)
Net proceeds from common stock issued from treasury	116	75
Financing costs	0	(516)
Net cash used in financing activities	(42,498)	(9,075)

The accompanying notes are an integral part of these financial statements.

MasTec, Inc.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(In Thousands)

	SIX MONTHS ENDED	
	JUNE 30,	
	1996	1995
	(Unaudited)	
Effect of translation on cash	(41)	0
Net increase in cash and cash equivalents	143	7,064
Cash and cash equivalents - beginning of period	1,076	5,612

Cash and cash equivalents - end of period	\$ 1,219	\$ 12,676
	=====	
Supplemental disclosures of cash flow information:		
Cash paid during the period:		
Interest	\$ 5,013	\$ 2,568
Income taxes	\$ 3,957	\$ 4,121

The accompanying notes are an integral part of these financial statements.

MasTec, Inc.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)
(In Thousands)

Supplemental disclosure of non-cash investing and financing activities:

1996

Acquisition of Carolina Com-Tec	
Fair value of assets acquired:	
Accounts receivable	\$ 3,660
Inventories	722
Other current assets	26
Property and equipment	657
Other assets	11

Total non-cash assets	5,076

Liabilities	2,873
Long-term debt	576

Total liabilities assumed	3,449

Net non-cash assets acquired	1,627
Cash acquired	167

Fair value of net assets acquired	1,794
Excess over fair value of assets acquired	4,956

Purchase price	\$ 6,750
	=====
Seller financing	\$ 3,500
Cash paid for acquisition	1,000
Contingent consideration	2,250

Purchase price	\$ 6,750
	=====

The accompanying notes are an integral part of these financial statements.

MasTec, Inc.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)
(In Thousands)

Supplemental disclosure of non-cash investing and financing activities:

	1996	

Acquisition of Sintel		
Fair value of assets acquired:		
Accounts receivable	\$242,280	
Inventories	2,258	
Other current assets	10,088	
Property and equipment	8,093	
Investment in unconsolidated companies	9,373	
Other assets	2,094	

Total non-cash assets	274,186	

Liabilities	158,117	
Long-term debt	78,024	

Total liabilities assumed	236,141	

Net non-cash assets acquired	38,045	
Cash acquired	832	

Purchase price	\$38,877	
	=====	
Seller financing	\$33,465	
Cash paid for acquisition	5,169	
Acquisition costs paid by the Company	243	

Purchase price	\$38,877	
	=====	
		1995

Property acquired		
through financing arrangements	\$ 5,952	\$ 2,921
	=====	=====
Property disposed		
Receivable arising from the sale of equipment	\$ 0	\$ 1,200
	=====	=====

In 1996, the Company converted \$11.6 million of its 12% Convertible Subordinated Debentures into Common Stock. Common Stock was issued from treasury at a cost of \$ 6.1 million. See Note 4 to the Condensed Consolidated Financial Statements

In 1996, the Company's purchase of an additional 3% interest in Supercanal, S.A. was financed in part by the sellers for \$2 million. See Note 2 to the Condensed Consolidated Financial Statements.

The accompanying notes are an integral part of these financial statements.

1. CONSOLIDATION AND PRESENTATION:

The accompanying unaudited condensed consolidated financial statements of MasTec, Inc. ("MasTec" or the "Company") have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions for Form 10-Q and Rule 10-01 of Regulation S-X. They do not include all information and notes required by generally accepted accounting principles for complete financial statements and should be read in conjunction with the audited financial statements and notes thereto included in the Company's annual report on Form 10-K for the year ended December 31, 1995. The financial information furnished reflects all adjustments, consisting only of normal recurring accruals which are, in the opinion of management, necessary for a fair presentation of the financial position and results of operations for the periods presented. The results of operations are not necessarily indicative of future results of operations or financial position of MasTec.

The financial position and results of operations of the Company's foreign subsidiaries are measured using local currency as the functional currency. The Company translates foreign currency financial statements by translating balance sheet accounts at the exchange rate on the balance sheet date and income statement accounts at the average exchange rate for the period. Translation gains and losses are recorded in stockholders' equity, and realized gains and losses are reflected in income.

2. ACQUISITIONS

Carolina Com-Tec

In February 1996, the Company purchased for \$6,750,000 the outstanding stock of Carolina Com-Tec, Inc., a company engaged in installing and maintaining voice, data and video networks. The stockholders of Carolina Com-Tec, Inc. received \$1.0 million at closing, a \$2.0 million 12% note paid June 1, 1996, and a \$1.5 million 8% note, payable in quarterly installments over four years. The balance of the purchase price is payable over the next four years based on future pre-tax earnings of Carolina Com-Tec, Inc. The assets and liabilities resulting from the acquisition are disclosed in the supplemental schedule of non-cash investing and financing activities in the Condensed Consolidated Statements of Cash Flows.

Supercanal

In March 1996, the Company acquired an additional 3% of Supercanal, S.A. ("Supercanal"), an Argentine cable television company, in exchange for \$2.0 million and the Company's interest in an Argentine radio station and newspaper acquired in October 1995 at the time of the Company's initial investment in Supercanal. The additional 3% was financed by the sellers and is payable over nine months at 12% interest.

In July 1996, the Company contributed its ownership interest in Supercanal to a holding company. Concurrently, Multicanal, S.A., one of the leading cable television operators in Argentina, acquired a 20% interest in the holding company for up to \$17.7 million in cash, subject to adjustment based on the number of Supercanal's subscribers. MasTec's interest in the holding company was reduced to approximately 28.5% as a result of Multicanal's investment. Under the purchase agreement, Multicanal also will provide programming and management services to Supercanal.

Sintel

On April 30, 1996, the Company purchased from Telefonica de Espana, S.A. ("Telefonica") 100% of the capital stock of Sistemas e Instalaciones de Telecomunicacion, S.A. ("Sintel"), a company engaged in telecommunications infrastructure construction services in Spain, Argentina, Chile, and Peru. The purchase price for Sintel was Spanish Pesetas ("Pesetas") 4.9 billion (US\$39.5 million at an exchange rate of 124 Pesetas to one U.S. dollar). An initial payment of Pesetas 650 million (US\$5.2 million) was made at closing. An additional Pesetas 650 million (US\$5.2 million) is due on December 31, 1996, with the balance of the purchase price, Pesetas 3.6 billion (US\$29.1 million), due in two equal installments on December 31, 1997 and 1998. As part of the terms of the purchase and sale agreement with Telefonica Sintel sold certain buildings to Telefonica and Telefonica repaid certain tax credits and made a capital contribution to Sintel (the "Related Transactions"). The total proceeds from the Related Transactions were approximately \$41 million. The assets and liabilities resulting from the acquisition are disclosed in the supplemental schedule of non-cash investing and financing activities in the Condensed Consolidated Statements of Cash Flows. The Sintel acquisition gives the Company a significant international presence. See Note 7 regarding geographic information.

The following information presents the unaudited pro forma condensed results of operations for the six months ended June 30, 1996 and 1995 as if the Company's acquisition of Sintel and the Related Transactions had occurred on January 1, 1995. The Sintel acquisition has been treated as a "purchase" as the term is used under generally accepted accounting principles. Management's preliminary estimate of fair value approximated that of the carrying value of the net assets acquired after reflecting a reserve for employee terminations net of deferred taxes. The final allocation will be contingent upon final assessment of the fair value of the net assets acquired. The allocation reflects management's best estimate based upon currently available information and significant differences are not expected. The pro forma results, which include adjustments to increase interest expense resulting from the debt incurred pursuant to the Sintel acquisition (\$700,000 and \$1.2 million for 1996 and 1995, respectively), offset by the reduction in interest and depreciation expenses resulting from the Related Transactions (\$1 million and \$2.2 million for 1996 and 1995, respectively) and a tax benefit at 35% for each period, are presented for informational purposes only and are not necessarily indicative of the future results of operations or financial position of the Company or the results of operations or financial position of the Company had the Sintel acquisition and the Related Transactions occurred January 1, 1995.

Pro forma results of operations
for the six months ended June 30,
1996 1995

Revenue	\$254,876	\$186,258
Income (loss) from continuing operations	13,264	(6,696)
Net income (loss)	13,277	(4,782)
Earnings (loss) per share:		
Continuing operations	\$ 0.81	\$ (0.42)
Discontinued operations	0.00	0.12
Net income (loss)	0.81	(0.30)

The pro forma results for the six months ended June 30, 1996 and 1995 include special charges incurred by Sintel related to a restructuring plan of \$1.4 million and \$13.5 million, net of tax, respectively.

3. SIGNIFICANT CUSTOMERS AND CONCENTRATION OF CREDIT RISK

The Company derives a substantial portion of its revenue from the provision of telecommunication infrastructure services to Telefonica and to BellSouth Telecommunications, Inc. ("BellSouth"). For the six months ended June 30, 1996, approximately 22% and 20% of the Company's revenue was derived from services performed for Telefonica and BellSouth, respectively. Revenue generated by Sintel from Telefonica is included from May 1, 1996 (see Note 2). Although the Company's strategic plan envisions diversification of its customer base, the Company anticipates that it will continue to be dependent on Telefonica and its affiliates and BellSouth for a significant portion of its revenue in the future.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
 JUNE 30, 1996

4. DEBT

Debt is summarized as follows (in thousands):	June 30, 1996	December 31, 1995
	-----	-----
Revolver, Fleet Credit Facility at LIBOR plus 2.00% (7.49% and 7.25% at June 30, 1996 and December 31, 1995, respectively)	\$ 15,780	\$ 10,982
Term Loans, Fleet Credit Facility, at LIBOR plus 2.25% (7.74% and 7.94% at June 30, 1996 and December 31, 1995, respectively)	20,517	23,262
Revolving credit facility, at MIBOR plus 0.30% (9.12% at June 30, 1996 due November 1, 1996)	34,056	0
Other bank facilities, at interest rates from 8.1% to 9.3%	7,186	0
Notes payable for equipment, at interest rates from 6.0% to 8.5% due in installments through the year 2000	18,593	14,682
Notes payable for acquisitions, at interest rates from 7% to 12% due in installments through February 2000	41,657	8,382
Real estate mortgage notes, at interest rates from 8.53% to 9.5% due in installments through the year 2001	2,690	2,531
12% Convertible Subordinated Debentures due June 1996	659	12,250
	-----	-----
Total debt	141,138	72,089
Less current maturities	(61,409)	(27,863)
	-----	-----
Long term debt	\$79,729	\$ 44,226
	=====	=====

Not included in the preceding table at June 30, 1996 and December 31, 1995 is approximately \$2.1 million in capital leases related to discontinued operations (see Note 5).

On May 31, 1996, the Company called its 12% Convertible Subordinated Debentures (the "Debentures") effective June 30, 1996. All but \$659,000 of the Debentures were converted to Common Stock, increasing the number of shares outstanding by 690,219.

The Company maintains a \$40.0 million credit facility with Shawmut Capital Corporation n/k/a Fleet Capital Corporation (the "Fleet Credit Facility") maturing January 2000 and also maintains several other credit facilities for the purpose of financing equipment purchases. Additionally, the Company has several credit facilities denominated in Pesetas, one of which is a revolving credit facility with a wholly-owned finance subsidiary of Telefonica. At June 30, 1996, the Company had \$74.4 million (9.5 billion Pesetas) of debt denominated in Pesetas, including the acquisition debt of \$33.4 million incurred pursuant to the Sintel acquisition (See Note 2).

Debt agreements contain, among other things, restrictions on the payment of dividends and require the observance of certain financial covenants such as minimum levels of cash flow and tangible net worth, all of which were met at June 30, 1996.

5. DISCONTINUED OPERATIONS

In the third quarter of 1995, the Company determined to concentrate its resources and better position itself to achieve its strategic growth objectives by disposing of all of the general products segment that the Company acquired as part of the Burnup & Sims Inc. ("Burnup & Sims") acquisition (the "Burnup Acquisition"). These operations and assets include Southeastern Printing Company, Inc. ("Southeastern"), Lectro Products, Inc. ("Lectro") and Floyd Theatres, Inc. ("Floyd Theatres").

In March 1995, the Company sold the indoor theater assets of Floyd Theatres for approximately \$11.5 million of which \$1.8 million was used to satisfy liabilities not assumed by the buyer and transaction costs incurred. A gain of \$1.5 million net of tax, resulted from this transaction in the first quarter of 1995. The remaining outdoor theater operations of Floyd Theatres are currently being marketed for sale for the underlying real estate value. Southeastern is being offered for sale and Lectro was sold during the third quarter of 1995.

Discontinued operations include management's best estimates of the amounts expected to be realized on the sale of these assets. While the estimates are based on current negotiations, the amounts the Company will ultimately realize could differ from the amounts assumed in arriving at the loss on disposal of the discontinued operations.

Summary operating results of discontinued operations, excluding net gains on disposal and estimated loss during the phase-out period, are as follows (in thousands):

	For the six months ended June 30,	
	1996	1995
Revenue	\$ 6,275	\$ 16,219
(Loss) earnings before income taxes	\$ (86)	\$ 734
(Benefit) provision for income taxes	(33)	272
Net (loss) income from discontinued operations	\$ (53)	\$ 462

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
 JUNE 30, 1996

The following comprises the net assets of discontinued operations
 (in thousands):

	June 30, 1996	December 31, 1995
Receivables, net	\$ 1,865	\$ 1,432
Inventory	1,032	1,047
Property, plant and equipment, net	8,697	9,101
Other assets	53	51
Land held for sale	1,095	964
Less:		
Capital leases	2,058	2,140
Accounts payable	252	280
Accrued liabilities and reserve for loss on disposal	3,608	3,775
	----- \$ 6,824 =====	----- \$ 6,400 =====

6. EARNINGS PER SHARE

Earnings per share is determined by dividing the income for the period by the weighted average of outstanding shares for the period after giving effect to dilutive stock options. The weighted average shares includes shares issued from the conversion of the Debentures from the date of conversion. Fully diluted earnings per share is not disclosed because the result is anti-dilutive. A pro forma primary earnings per share calculation assuming the conversion of the Debentures took place at the beginning of the year is not presented because the conversion of the Debentures did not have an impact on the Company's earnings per share .

7. GEOGRAPHIC INFORMATION

The Company's principal source of revenue is the provision of telecommunication infrastructure construction services in the United States and Spain. The Company did not have significant international operations in 1995, accordingly, only 1996 geographic information is presented below:

	Six months ended June 30 1996
Revenue	
Domestic	\$133,641
International	37,540

Total	\$171,181
	=====
Operating income	
Domestic	\$ 14,249
International	3,612

Total	\$ 17,861
	=====
Identifiable assets	
Domestic	\$103,319
International	212,467
Corporate	102,830

Total	\$418,616
	=====

There are no transfers between geographic areas. Operating income consists of revenue less operating expenses, and does not include interest expense, interest and other income, equity in earnings of unconsolidated companies, minority interest and income taxes. Domestic operating income is net of corporate general and administrative expenses. Identifiable assets of geographic areas are those assets used in the Company's operations in each area. Corporate assets include cash and cash equivalents, investments in unconsolidated companies, net assets of discontinued operations, real estate held for sale and notes receivable.

8. CONTINGENCIES

In December 1990, Albert H. Kahn, a stockholder of the Company, filed a purported class action and derivative suit against Burnup & Sims, the members of its Board of Directors, and National Beverage Corporation ("NBC"). The complaint alleges, among other things, that Burnup & Sims' Board of Directors and NBC, as Burnup & Sims' then largest stockholder, breached their respective fiduciary duties in approving certain transactions, including the distribution to Burnup & Sims' stockholders of all of the common stock of NBC owned by Burnup & Sims and the exchange by NBC of shares of common stock of Burnup & Sims for certain indebtedness of NBC held by Burnup & Sims. The lawsuit seeks to rescind these transactions and to recover damages in an unspecified amount.

In November 1993, Mr. Kahn filed a class action and derivative complaint against Burnup & Sims, the members of its Board of Directors, Church & Tower, Inc. and Church & Tower of Florida, Inc. (collectively, "Church & Tower"), and Jorge L. Mas, Jorge Mas and Juan Carlos Mas, the principal stockholders of Church & Tower. The 1993 lawsuit alleges, among other things, that the Burnup & Sims Board of Directors and NBC breached their respective fiduciary duties by approving the terms of the Burnup Acquisition; and that Church & Tower and its principal stockholders had knowledge of the fiduciary duties owed by NBC and the Burnup & Sims Board of Directors and knowingly and substantially participated in the breach thereof. The lawsuit also claims derivatively that each member of the Burnup & Sims Board of Directors engaged in mismanagement, waste and breach of their fiduciary duties in managing Burnup & Sims' affairs. On March 7, 1994, the Delaware court in which these suits were filed denied plaintiff's motion to enjoin the Burnup Acquisition. Each of the foregoing lawsuits is in discovery and no trial date has been set. The Company believes that the allegations in each of the lawsuits are without merit and intends to defend these lawsuits vigorously.

The Company is involved in a lawsuit filed by Bell South arising from certain work performed by a subcontractor of the Company from 1991 to 1993 and a second lawsuit filed by the County of Gilpin, Colorado, against the Company in connection with work performed for U.S. West, Inc. in 1992. The amounts claimed against the Company in these two lawsuits in the aggregate total approximately \$1.5 million. Both lawsuits were filed in November 1995 and are in the early stages of discovery. The Company believes that the allegations asserted by Bell South and Gilpin County are without merit and intends to defend these lawsuits vigorously.

All of the claims asserted in the lawsuits described above, with the exception of the second lawsuit filed by Albert Kahn in 1993, arise from activities undertaken prior to March 11, 1994, the date of the Burnup Acquisition.

The Company is also a party to other pending legal proceedings, none of which the Company believes is material to the Company's financial condition or results of operations.

9. SUBSEQUENT EVENTS

An agreement has been signed by the principal stockholder of the holding company for Consorcio Ecuatoriano de Telecomunicaciones, S.A. ("Conecell") to sell the holding company's stock to Inter-American Communications Corporation ("ICCA"), a U.S. public company, for consideration totaling approximately \$105 million, subject to certain conditions. As a result of the signing, the maturity date of the Company's loan by its terms automatically has been extended to August 30, 1996. The Company will likely extend the due date further to allow additional time for the transaction to be completed. The consideration for the sale is a combination of cash, promissory notes of ICCA and ICCA common stock. If the transaction is completed, Company would, under the terms of its loan, receive approximately \$35 million of the total consideration in a combination of cash, promissory notes of ICCA and ICCA common stock.

MasTec, Inc.
MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Overview

MasTec is one of the world's leading contractors specializing in the build-out of telecommunications infrastructure. The Company's principal business consists of the design, installation, and maintenance of the outside physical plant for telephone and cable television communications systems and of integrated voice, data and video and wide area networks inside buildings and installs central office equipment. The Company also provides general construction services consisting of design-and-build projects which the Company undertakes with private businesses and state and local governmental authorities.

On April 30, 1996, the Company purchased from Telefonica 100% of the capital stock of Sintel, a company engaged in telecommunications infrastructure construction services in Spain, Argentina, Chile, and Peru. The acquisition of Sintel more than doubled the size of the Company in terms of revenue and the number of employees. In Argentina, Chile and Peru, the Company operates through joint ventures in which it holds interests ranging from 38% to 50%. See Note 7 regarding geographic information. Also, see Note 2 to the Condensed Consolidated Financial Statements for pro forma financial information. Included in the Company's results for the quarter ended June 30, 1996 are the results of operation of Sintel from May 1, 1996 through June 30, 1996.

Results of Operations

Revenue is generated primarily from telecommunications and related infrastructure services. Infrastructure services are provided to telephone companies, public utilities, CATV operators, other telecommunications providers, governmental agencies and private businesses. The Company also provides general construction services consisting of design-and-build projects which the Company undertakes with private businesses and state and local governmental authorities.

Costs of revenue includes subcontractor costs and expenses, materials not supplied by the customer, fuel, equipment rental, insurance, operations payroll and employee benefits.

General and administrative expenses include management salaries, bonuses and benefits, rent, travel, telephone and utilities, professional fees and clerical and administrative overhead.

The following discussion of the Company's financial condition and results of operations should be read in conjunction with the Condensed Consolidated Financial Statements and Notes thereto included elsewhere herein.

Three Months Ended June 30, 1996 vs. Three Months Ended June 30, 1995.

Included in the Company's results for the quarter ended June 30, 1996 are the results of operations of Sintel from May 1, 1996 through June 30, 1996. See Note 2 to the Condensed Consolidated Financial Statements.

The following table sets forth certain historical consolidated financial data as a percentage of revenue for the three months ended June 30, 1996 and 1995.

	1996	1995
	-----	-----
Revenue	100.0 %	100.0 %
Costs of revenue, excluding depreciation	75.1 %	71.3 %
Depreciation and amortization	2.8 %	4.0 %
General and administrative expenses	11.6 %	9.3 %
Interest expense	3.2 %	2.7 %
Interest and dividend income, other income, net, equity in earnings of unconsolidated companies and minority interest	2.1 %	5.5 %
Income from continuing operations	5.9 %	11.4 %

Revenue. Revenue increased by approximately \$ 69.4 million or 177% from \$ 39.2 million in 1995 to \$ 108.6 million in 1996, primarily due to international (\$37.5 million) and domestic (\$ 6.5 million) acquisitions, new master contracts, increased volume under existing contracts and other new business (\$ 17.8 million), and an increase of \$ 7.6 million in general construction services revenue.

Costs of revenue, excluding depreciation . Costs of revenue as a percentage of revenue increased from 71.3% in 1995 to 75.1% in 1996 primarily due to operations in new geographic areas. Domestic and international margins for the three months ended June 30, 1996 were 24.2% and 26.2%, respectively. Domestically, the Company has typically experienced reduced margins at the commencement of new contracts resulting from mobilization and startup costs, as well as costs incurred in recruiting and training of new personnel . Domestic gross margin has increased since the quarters ended September 30, 1995 (22.2%) and December 31, 1995 (23.3%) when the Company began to significantly expand and grow, and has remained near the gross margin for the three months ended March 31, 1996 (24.3%).

Depreciation and amortization. Depreciation and amortization as a percentage of revenue decreased from 4.0% in 1995 to 2.8% in 1996 due to revenue growth and the lesser dependence by Sintel on its own equipment as Sintel typically uses subcontractors to supply heavy equipment when needed.

General and administrative expenses. General and administrative expenses as a percentage of revenue increased from 9.3% in 1995 to 11.6% in 1996 primarily due to the acquisition of Sintel, which has a more costly overhead structure than the Company's domestic operations. Domestic and international general and administrative expenses as a percentage of revenue for the three months ended June 30, 1996 were 9.8% and 15.3%, respectively. Sintel initiated a cost reduction program that has reduced general and administrative expenses from 19.2% of revenue for the six months ended June 30, 1995 to 16.3% for the same period in 1996. This cost reduction program is continuing under the Company's ownership. Domestically, general and administrative expenses as a percentage of revenue are approximately the same for the first half of 1996 as for the comparable period in 1995.

Interest expense. Interest expense increased from \$1.1 million in 1995 to \$3.4 million in 1996 . Included in interest expense for the three months ended June 30, 1996 is \$1.4 million of interest expense incurred by the international operations to fund working capital needs. Interest expense also increased due to new borrowings used for acquisitions, for equipment purchases, to fund notes receivable and to make investments in unconsolidated companies.

Interest and dividend income, other income, net, equity in earnings (losses) of unconsolidated companies and minority interest. Interest and dividend income for the second quarter of 1995 includes \$300,000 of dividend income on an investment in preferred stock. The preferred stock was disposed of in the first quarter of 1996. Interest and dividend income reported for the second quarter of 1996 consists primarily of interest accrued on a note receivable entered into in the third quarter of 1995. Other income for 1995 included the favorable settlement of a litigation in the amount of \$1,350,000. Equity in earnings of unconsolidated companies, which was insignificant prior to the acquisition of Sintel, consists primarily of the Company's share of earnings in Sintel's joint ventures in Argentina, Chile and Peru for the two months since the Sintel acquisition.

Six Months Ended June 30, 1996 vs. Six Months Ended June 30, 1995.

The following table sets forth certain historical consolidated financial data as a percentage of revenue for the six months ended June 30, 1996 and 1995.

	1996	1995
	-----	-----
Revenue	100.0 %	100.0 %
Costs of revenue, excluding depreciation	75.3 %	71.7 %
Depreciation and amortization	3.1 %	3.9 %
General and administrative expenses	11.2 %	10.1 %
Interest expense	3.0 %	3.0 %
Interest and dividend income, other income, net, equity in earnings (losses) of unconsolidated companies and minority interest	2.0 %	3.7 %
Income from continuing operations	5.9 %	9.3 %

Revenue. Revenue increased by approximately \$97.4 million or 132% from \$73.8 million in 1995 to \$171.2 million in 1996, primarily due to international (\$37.5 million) and domestic (\$ 13.5 million) acquisitions, new master contracts, increased volume under existing contracts and other new business (\$ 35.4 million), and an increase of \$ 11.0 million in general construction services.

Costs of revenue, excluding depreciation . Costs of revenue as a percentage of revenue increased from 71.7% in 1995 to 75.3% in 1996 primarily due to operations in new geographic areas. Domestic and international margins for the six months ended June 30, 1996 were 24.3% and 26.2%, respectively. The same trends discussed in the quarter to quarter discussion above impacted the six months' comparison.

Depreciation and amortization. Depreciation and amortization as a percentage of revenue decreased from 3.9% in 1995 to 3.1% in 1996 due to revenue growth and the lesser dependence by Sintel on its own equipment as Sintel typically uses subcontractors to supply heavy equipment when needed.

General and administrative expenses. General and administrative expenses as a percentage of revenue increased from 10.1% in 1995 to 11.2% in 1996. The increase in general administrative expenses as a percentage of revenue is primarily due to higher general and administrative expenses of the international operations, which approximated 15.3 % of international revenue. The same trends discussed in the quarter to quarter discussion above impacted the six months' comparison.

Interest expense. Interest expense increased from \$2.2 million in 1995 to \$5.1 million in 1996. Included in interest expense for the six months ended June 30, 1996 is \$1.4 million of interest expense incurred by the international operations to fund its working capital needs. Interest expense also increased due to new borrowings used for acquisitions, for equipment purchases, to fund notes receivable and to make investments in unconsolidated companies.

Interest and dividend income, other income, net, equity in earnings (losses) of unconsolidated companies and minority interest. Interest and dividend income and other income, net, increased from \$2.7 million in 1995 to \$3.5 million in 1996 as a result of interest accrued on notes receivable and equity in earnings of unconsolidated companies. The increase from 1995 to 1996 was partially offset by the sale of a preferred stock investment.

Discontinued operations

In March 1995, the Company sold the indoor theater assets of Floyd Theatres, resulting in a net gain of \$1.5 million. (See Note 5 to the Condensed Consolidated Financial Statements.)

Financial Condition, Liquidity and Capital Resources

The Company's balance sheet as of June 30, 1996 reflects the impact of the Sintel acquisition and the conversion of the Debentures to Common Stock. (See Notes 2 and 4 to the Condensed Consolidated Financial Statements.)

The Company's primary source of liquidity during the six months ended June 30, 1996 has been cash flow from operating activities and to a lesser extent the proceeds from the sale of non-core assets. During the six months ended June 30, 1996, \$ 42.7 million was generated from operations compared to \$10.5 million in the comparable period of 1995. Operating cash flows for the 1996 period includes the collection of a significant amount of international receivables. The Company's major international customer's payment terms are 180 days and require all unbilled work near the end of the year (work in progress) to be billed prior to the close of year. Accordingly, the second quarter has higher collections for the international division than other quarters as the additional work in process billed in December is collected. Also, during the six months ended June 30, 1996, the Company invested \$7.6 million in acquisitions and received \$ 8.6 million from the sale of non core assets. Cash paid for capital expenditures was \$2.8 million and an additional \$6.0 million of capital expenditures were financed. The Company used its excess cash to repay debt, principally under its revolving credit facility with a wholly owned finance subsidiary of Telefonica and debentures Sintel had outstanding as of April 30, 1996.(See Note 4 to the Condensed Consolidated Financial Statements.)

As of June 30, 1996, working capital was approximately \$ 95.9 million compared to working capital of approximately \$ 44.6 million at December 31, 1995. The significant increase in working capital is primarily attributable to the Sintel acquisition. Included in working capital at June 30, 1996, are the net assets of the discontinued operations, notes receivable (see Note 9 to the Condensed Consolidated Financial Statements) and real estate held for sale. Proceeds from the sale or repayment of these assets will be used for general corporate purposes including furthering the Company's growth strategy.

As a result of expansion into new contract areas and continuing a fleet replacement program, the Company estimates spending approximately \$14.0 million in capital expenditures in 1996 , primarily on existing domestic operations.

The Company has completed two acquisitions and increased its investment in an unconsolidated company during the six months ended June 30, 1996, as detailed in Note 2 to the Condensed Consolidated Financial Statements. The combined consideration for these three transactions amounted to approximately \$48.3 million plus certain ownership interests in other unconsolidated companies. The \$48.3 million monetary consideration consists of approximately \$6.2 million in cash payments and \$42.1 million in seller financing, \$9.3 million of which is due within the next twelve months.

In March 1996, the Company sold its investment in preferred stock and was repaid certain receivables due the Company from the buyer for a total consideration of \$6.3 million. (See Note 2 to the Condensed Consolidated Financial Statements.)

The Company continues to pursue a strategy of growth through internal growth and expansion and through acquisitions. The Company anticipates that this growth as well as operating cash requirements, capital expenditures and debt service will be funded from cash flow generated by operations, sale of non-core assets, and external sources of financing. The success of the Company's growth strategy will be dependent in part on the Company obtaining additional capital. Although the Company believes that additional capital will be obtained, there can be no assurance that the Company will be able to obtain capital at satisfactory terms for this purpose. The Company has announced its intention to make an underwritten public offering of common stock in the approximate gross amount of \$50 million.

The Company conducts business in several foreign currencies, which are subject to fluctuations in the exchange rate relative to the U.S. dollar. The Company attempts to balance its foreign currency denominated assets and liabilities as a means of hedging its balance sheet currency risk, but there can be no assurance that this balance can be maintained. In addition, the Company's results of operations from foreign activities are translated into U.S. dollars at the average prevailing rates of exchange during the period reported, which average rates may differ from the actual rates of exchange in effect at the time of actual conversion into U.S. dollars.

The Company's current and future operations and investments in certain foreign countries are generally subject to the risks of political, economic or social instability, including the possibility of expropriation, confiscatory taxation , hyper-inflation or other adverse regulatory or legislative developments, or limitations on the repatriation of investment income, capital and other assets. The Company cannot predict whether any of such factors will occur in the future or the extent to which such factors would have a material adverse effect on the Company's international operations.

PART II - OTHER INFORMATION
JUNE 30, 1996

Item 1. Legal Proceedings.

See Note 8 to the Condensed Consolidated Financial Statements.

Item 2. Changes in Securities.

None.

Item 3. Defaults upon Senior Securities.

None.

Item 4. Submission of Matters to a Vote of Security-Holders.

The 1996 Annual Meeting of Stockholders of MasTec, Inc. (the "Meeting") was held on June 3, 1996 for the purpose of electing one Class I director for a three-year term ending in 1999. At the Meeting, Jorge Mas was elected as Class I Director with 14,302,162 votes for, 0 withheld and 23,000 abstaining.

Item 5. Other Information.

None.

Item 6. Exhibits and Reports on Form 8-K.

(a) Exhibits.

Exhibit 2.1- Agreement dated April 1, 1996 between MasTec International, Inc. and Telefonica de Espana, S.A. filed as Exhibit 2.1 to the Company's Form 8-K Current Report dated April 30, 1996 and incorporated herein by reference.

Exhibit 27.1 Article 5 - Financial Data Schedules.

(b) Reports on Form 8-K.

On April 6, 1996, the Company filed a Form 8-K Current Report dated April 1, 1996 with the Securities and Exchange Commission reporting information under Item 5 thereof regarding the proposed acquisition of Sistemas e Instalaciones de Telecomunicacion, S.A. ("Sintel"). See Note 2 to the Condensed Consolidated Financial Statements.

On May 15, 1996, the Company filed a Form 8-K Current Report dated April 30, 1996 with the Securities and Exchange Commission reporting information under Item 5 thereof regarding the acquisition of Sintel.

On July 15, 1996, the Company filed an amended Form 8-K Current Report dated April 30, 1996 with the Securities and Exchange Commission reporting information under Item 7 thereof regarding the financial statements of Sintel and the pro forma financial information required under Item 7.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MasTec, Inc.
Registrant

Date: August 14, 1996

/s/ Edwin D. Johnson

Edwin D. Johnson
Senior Vice President-
Chief Financial Officer
(Principal Financial and
Accounting Officer)

This schedule contains summary financial information extracted from the second quarter 10-Q and is qualified in its entirety by reference to such 10-Q.

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6-MOS	
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	JAN-01-1996
	JUN-30-1996
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	282,895
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	5,016
	320,708
	71,357
	15,872
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224,796	
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0	
	0
	2,643
	69,608
418,616	
	171,181
	171,181
	128,925
	128,925
	20,930
	0
	5,107
	16,219
	6,151
10,068	
	13
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	0
	10,081
	0.62
	0.62