UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

CURRENT REPORT
Pursuant to Section 13 or 15(d)

of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 2, 2024

MASTEC, INC.

(Exact Name of Registrant as Specified in Its Charter)

Florida (State or Other Jurisdiction of Incorporation) 001-08106 (Commission File Number) 65-0829355 (IRS Employer Identification No.)

800 S. Douglas Road, 12th Floor Coral Gables, Florida 33134 (Address of Principal Executive Office)

Registrant's telephone number, including area code (305) 599-1800

(Former Name or Former Address, if Changed Since Last Report)

	ck the appropriate box below if the Form 8-K filing is in owing provisions:	tended to simultaneously satisfy the fili	ing obligation of the registrant under any of the		
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)				
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)				
	Pre-commencement communications pursuant to Rule	14d-2(b) under the Exchange Act (17 C	CFR 240.14d-2(b))		
	Pre-commencement communications pursuant to Rule	: 13e-4(c) under the Exchange Act (17 C	CFR 240.13e-4(c))		
Seci	urities registered pursuant to Section 12(b) of the Act:				
	Title of each class	Trading symbol(s)	Name of each exchange on which registered		
	Common Stock, \$0.10 Par Value	MTZ	New York Stock Exchange		
	cate by check mark whether the registrant is an emerging oter) or Rule 12b-2 of the Securities Exchange Act of 19		05 of the Securities Act of 1933 (§230.405 of this		
			Emerging growth company \square		
	n emerging growth company, indicate by check mark if the or revised financial accounting standards provided purs	•			

ITEM 2.02 Results of Operations and Financial Condition.

The information contained in Item 7.01 of this Current Report on Form 8-K is incorporated by reference in this Item 2.02.

ITEM 7.01 Regulation FD Disclosure.

On May 2, 2024, MasTec, Inc., a Florida corporation (the "Company"), announced its financial results for the quarter ended March 31, 2024. In addition, the Company issued guidance for the quarter ending June 30, 2024 and year ending December 31, 2024, in each case as set forth in the earnings press release. A copy of the Company's earnings press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K and incorporated by reference in this Item 7.01. The information contained in this Current Report on Form 8-K, including Exhibit 99.1, shall not be deemed "filed" with the Securities and Exchange Commission nor incorporated by reference in any registration statement filed by the Company under the Securities Act of 1933, as amended.

ITEM 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit <u>Number</u>	Description
99.1	Press Release, May 2, 2024
104	The cover page of MasTec. Inc.'s Current Report on Form 8-K. formatted in Inline XBRL (included with the Exhibit 101 attachments)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

MASTEC, INC.

Date: May 2, 2024

By: /s/ Alberto de Cardenas

Alberto de Cardenas

Executive Vice President, General Counsel and Secretary



Contact:

J. Marc Lewis, Vice President-Investor Relations 305-406-1815 marc.lewis@mastec.com

800 S. Douglas Road, 12th Floor Coral Gables, Florida 33134 Tel: 305-599-1800 www.mastec.com

For Immediate Release

MasTec Announces First Quarter 2024 Financial Results and Raises Guidance for the Year

- Record First Quarter 2024 Revenue of \$2.7 Billion
- First Quarter 2024 GAAP Net Loss of \$34.5 Million, a \$46.0 Million Improvement over First Quarter 2023 and Beating Consensus Estimates by \$33.1 Million
- First Quarter 2024 Adjusted EBITDA of \$157.3 Million, a \$54.8 Million Improvement Over First Quarter 2023 and Beating Consensus Estimates by \$28.7 Million
- First Quarter 2024 Diluted Loss Per Share of \$0.53 and Adjusted Diluted Loss Per Share of \$0.13, Beating Consensus Estimates by \$0.33 and \$0.35, Respectively
- 18-month Backlog as of March 31, 2024 of \$12.8 Billion Increased \$430 Million sequentially from the Fourth Quarter 2023
- Annual 2024 Guidance Increased to Revenue of \$12.55 Billion, GAAP Net Income of \$121 Million, Adjusted Net Income of \$257
 Million, Adjusted EBITDA of \$975 Million, Diluted Earnings Per Share of \$1.23 and Adjusted Diluted Earnings Per Share of \$2.95

Coral Gables, FL (May 2, 2024) — MasTec, Inc. (NYSE: MTZ) today announced first quarter 2024 financial results and updated its full year 2024 guidance expectations.

First quarter 2024 revenue was up 4% to \$2.69 billion, a first quarter record, compared to \$2.58 billion for the first quarter of 2023. GAAP net loss was \$34.5 million, or \$0.53 per diluted share, compared to a net loss of \$80.5 million, or \$1.05 per diluted share, in the first quarter of 2023.

First quarter 2024 adjusted net loss and adjusted diluted loss per share, both non-GAAP measures, were \$3.3 million and \$0.13, respectively, as compared to adjusted net loss and adjusted diluted loss per share of \$41.9 million and \$0.54, respectively, in the first quarter of 2023. First quarter 2024 adjusted EBITDA, also a non-GAAP measure, was \$157.3 million, compared to \$102.5 million in the first quarter of 2023.

18-month backlog as of March 31, 2024, was \$12.8 billion, up \$430 million sequentially from the fourth quarter of 2023.

Adjusted net (loss) income, adjusted diluted (loss) earnings per share, adjusted EBITDA, adjusted EBITDA margin and net debt, which are all non-GAAP measures, exclude certain items which are detailed and reconciled to the most comparable GAAP-reported measures in the attached Supplemental Disclosures and Reconciliation of Non-GAAP Disclosures.



Jose Mas, MasTec's Chief Executive Officer, commented "Our first quarter results significantly exceeded our expectations, and I expect 2024 to begin the validation of our investment and diversification strategy over the last few years. I believe that the investments we have made in broadening our service line offerings have placed us at the forefront of the country's future infrastructure needs. The expected power demand growth will have a significant impact on our Power Delivery, Clean Energy and Infrastructure, and Oil and Gas segments; coupled with the increasing demand for data capacity and speed impacting Communications, position all of our segments for growth."

Paul DiMarco, MasTec's Executive Vice President and Chief Financial Officer, noted, "We are pleased to have exceeded our first quarter earnings guidance in each segment and reduced net debt leverage further than expected to 2.7x. We look forward to building on this momentum in subsequent quarters as we focus on executing for our clients and capitalizing on the numerous opportunities afforded by our end markets."

Based on the information available today, the Company is providing second quarter and updating full year 2024 guidance. The Company currently expects full year 2024 revenue of approximately \$12.55 billion. Full year 2024 GAAP net income is expected to approximate \$121 million, representing 1.0% of revenue, with GAAP diluted earnings per share expected to be \$1.23. Full year 2024 adjusted EBITDA is expected to be \$975 million, representing 7.8% of revenue, with adjusted diluted earnings per share expected to be \$2.95.

For the second quarter of 2024, the Company expects revenue of approximately \$3.1 billion. Second quarter 2024 GAAP net income is expected to approximate \$40 million, representing 1.3% of revenue, with GAAP diluted earnings per share expected to be \$0.43. Second quarter 2024 adjusted EBITDA is expected to approximate \$260 million, representing 8.4% of revenue, with adjusted diluted earnings per share expected to be \$0.88.

Management will hold a conference call to discuss these results on Friday, May 3, 2024 at 9:00 a.m. Eastern Time. The call-in number for the conference call is (856) 344-9221 or (888) 224-1005 with a pass code of 2706030. Additionally, the call will be broadcast live over the Internet and can be accessed and replayed for 60 days through the Investors section of the Company's website at www.mastec.com.

The following tables set forth the financial results for the periods ended March 31, 2024 and 2023:



Consolidated Statements of Operations (unaudited - in thousands, except per share information)

		For the Three Months Ended March 31,	
	2024	2023	
Revenue	\$2,686,849	\$2,584,659	
Costs of revenue, excluding depreciation and amortization	2,379,672	2,359,494	
Depreciation	107,435	107,247	
Amortization of intangible assets	33,691	41,944	
General and administrative expenses	165,536	163,914	
Interest expense, net	52,059	52,693	
Equity in earnings of unconsolidated affiliates, net	(9,219)	(9,152)	
Other expense (income), net	3,213	(6,201)	
Loss before income taxes	\$ (45,538)	\$ (125,280)	
Benefit from income taxes	11,079	44,734	
Net loss	\$ (34,459)	\$ (80,546)	
Net income (loss) attributable to non-controlling interests	6,721	(6)	
Net loss attributable to MasTec, Inc.	\$ (41,180)	\$ (80,540)	
Loss per share:			
Basic and diluted loss per share	\$ (0.53)	\$ (1.05)	
Basic and diluted weighted average common shares outstanding	77,942	76,984	



Consolidated Balance Sheets

(unaudited - in thousands)

	March 31, 2024	December 31, 2023
Assets		
Current assets	\$3,445,470	\$3,974,253
Property and equipment, net	1,572,766	1,651,462
Operating lease right-of-use assets	424,575	418,685
Goodwill, net	2,126,041	2,126,366
Other intangible assets, net	751,008	784,260
Other long-term assets	425,493	418,485
Total assets	\$8,745,353	\$ 9,373,511
Liabilities and Equity		
Current liabilities	\$2,633,371	\$2,837,219
Long-term debt, including finance leases	2,537,091	2,888,058
Long-term operating lease liabilities	291,707	292,873
Deferred income taxes	347,424	390,399
Other long-term liabilities	245,736	243,701
Total equity	2,690,024	2,721,261
Total liabilities and equity	\$8,745,353	\$ 9,373,511

Consolidated Statements of Cash Flows

(unaudited - in thousands)

		For the Thr Ended M	
		2024	2023
Net cash provided by (used in) operating activities		\$ 107,750	\$ (86,371)
Net cash used in investing activities		(13,031)	(89,486)
Net cash used in financing activities		(374,822)	(53,442)
Effect of currency translation on cash		(132)	267
Net decrease in cash and cash equivalents		\$(280,235)	\$(229,032)
Cash and cash equivalents - beginning of period		\$ 529,561	\$ 370,592
Cash and cash equivalents - end of period		\$ 249,326	\$ 141,560
	Mayah 21	Dogombou 21	March 31,
Backlog by Reportable Segment (unaudited - in millions)	March 31, 2024	December 31, 2023	2023
Communications	\$ 5,797	\$ 5,627	\$ 5,602
Clean Energy and Infrastructure	3,504	3,115	3,546
Power Delivery	2,479	2,440	2,731
Oil and Gas	1,057	1,225	2,013
Other	_	_	_

Backlog is a common measurement used in our industry. Our methodology for determining backlog may not, however, be comparable to the methodologies used by others. Estimated backlog represents the amount of revenue we expect to realize over the next 18 months from future work on uncompleted construction contracts, including new contracts under which work has not begun, as well as revenue from change orders and renewal options. Our estimated backlog also includes amounts under master service and other service agreements and our proportionate share of estimated revenue from proportionately consolidated non-controlled contractual joint ventures. Estimated backlog for work under master service and other service agreements is determined based on historical trends, anticipated seasonal impacts, experience from similar projects and estimates of customer demand based on communications with our customers.

Estimated 18-month backlog

\$ 12,837

12,407

\$ 13,892



(unaudited - in millions, except for percentages and per share information)

	For the Three Months Ended March 31,	
Segment Information	2024	2023
Revenue by Reportable Segment		
Communications	\$ 732.9	\$ 806.6
Clean Energy and Infrastructure	753.5	824.9
Power Delivery	571.0	709.4
Oil and Gas	633.8	256.5
Other	_	_
Eliminations	(4.4)	(12.7)
Consolidated revenue	\$2,686.8	\$2,584.7

		Months Ended ch 31,
	2024	2023
Adjusted EBITDA by Segment		
EBITDA	\$ 147.6	\$ 76.6
Non-cash stock-based compensation expense (a)	9.7	8.5
Acquisition and integration costs (b)	_	17.1
Losses on fair value of investment (a)		0.2
Adjusted EBITDA	\$ 157.3	\$ 102.5
Segment:		
Communications	\$ 48.8	\$ 61.7
Clean Energy and Infrastructure	20.4	10.5
Power Delivery	27.4	49.1
Oil and Gas	92.8	14.5
Other	7.0	7.1
Segment Total	\$ 196.4	\$ 142.9
Corporate	(39.1)	(40.4)
Adjusted EBITDA	\$ 157.3	\$ 102.5

- (a) Non-cash stock-based compensation expense and losses on the fair value of an investment are included within Corporate EBITDA.
- (b) For the three month period ended March 31, 2023, Communications, Clean Energy and Infrastructure and Power Delivery EBITDA included \$8.9 million, \$5.2 million and \$1.7 million, respectively, of acquisition and integration costs related to certain acquisitions, and Corporate EBITDA included \$1.3 million of such costs. These acquisition and integration activities were completed in the fourth quarter of 2023.



(unaudited - in millions, except for percentages and per share information)

For the Three Months Ended March 31 2023 2024 Adjusted EBITDA Margin by Segment **EBITDA Margin** 5.5% 3.0% Non-cash stock-based compensation expense (a) 0.4%0.3% Acquisition and integration costs (b) _ % 0.7%Losses on fair value of investment (a) — % 0.0%Adjusted EBITDA margin 5.9% 4.0%Segment: Communications 6.7% 7.7% Clean Energy and Infrastructure 2.7% 1.3% Power Delivery 4.8%6.9% Oil and Gas 5.7% 14.6% Other NM NM Segment Total 7.3% 5.5% Corporate Adjusted EBITDA margin 5.9% 4.0%

NM - Percentage is not meaningful

- (a) Non-cash stock-based compensation expense and losses on the fair value of an investment are included within Corporate EBITDA.
- (b) For the three month period ended March 31, 2023, Communications, Clean Energy and Infrastructure and Power Delivery EBITDA included \$8.9 million, \$5.2 million and \$1.7 million, respectively, of acquisition and integration costs related to certain acquisitions, and Corporate EBITDA included \$1.3 million of such costs. These acquisition and integration activities were completed in the fourth quarter of 2023.



Supplemental Disclosures and Reconciliation of Non-GAAP Disclosures (unaudited - in millions, except for percentages and per share information)

	Fo	or the Three Mar	s Ended
		2024	2023
EBITDA and Adjusted EBITDA Reconciliation			
Net loss	\$	(34.5)	\$ (80.5)
Interest expense, net		52.1	52.7
Benefit from income taxes		(11.1)	(44.7)
Depreciation		107.4	107.2
Amortization of intangible assets		33.7	41.9
EBITDA	\$	147.6	\$ 76.6
Non-cash stock-based compensation expense		9.7	 8.5
Acquisition and integration costs		_	17.1
Losses on fair value of investment		_	0.2
Adjusted EBITDA	\$	157.3	\$ 102.5

		For the Three Months Ended March 31,	
	2024	2023	
EBITDA and Adjusted EBITDA Margin Reconciliation			
Net loss	(1.3)%	(3.1)%	
Interest expense, net	1.9%	2.0%	
Benefit from income taxes	(0.4)%	(1.7)%	
Depreciation	4.0%	4.1%	
Amortization of intangible assets	1.3%	1.6%	
EBITDA margin	5.5%	3.0%	
Non-cash stock-based compensation expense	0.4%	0.3%	
Acquisition and integration costs	— %	0.7%	
Losses on fair value of investment	%	0.0%	
Adjusted EBITDA margin	5.9%	4.0%	



(unaudited - in millions, except for percentages and per share information)

	For the Thre Ended Ma 2024	
Adjusted Net Loss Reconciliation		
Net loss	\$ (34.5)	\$ (80.5)
Non-cash stock-based compensation expense	9.7	8.5
Amortization of intangible assets	33.7	41.9
Acquisition and integration costs	_	17.1
Losses on fair value of investment	_	0.2
Income tax effect of adjustments (a)	(12.2)	(29.2)
Adjusted net loss	\$ (3.3)	\$ (41.9)
	For the Thre Ended Ma 2024	
Adjusted Diluted Loss per Share Reconciliation	Ended Ma	rch 31,
Diluted loss per share	Ended Ma 2024	rch 31,
Diluted loss per share Non-cash stock-based compensation expense	Ended Ma 2024	2023
Diluted loss per share Non-cash stock-based compensation expense Amortization of intangible assets	Ended Ma 2024 \$ (0.53)	\$ (1.05)
Diluted loss per share Non-cash stock-based compensation expense Amortization of intangible assets Acquisition and integration costs	Ended Ma 2024 \$ (0.53) 0.12	\$ (1.05) 0.11
Diluted loss per share Non-cash stock-based compensation expense Amortization of intangible assets	Ended Ma 2024 \$ (0.53) 0.12	\$ (1.05) 0.11 0.54
Diluted loss per share Non-cash stock-based compensation expense Amortization of intangible assets Acquisition and integration costs	Ended Ma 2024 \$ (0.53) 0.12	\$ (1.05) 0.11 0.54 0.22

(a) Represents the tax effects of the adjusted items that are subject to tax, including the tax effects of non-cash stock-based compensation expense, including from share-based payment awards. Tax effects are determined based on the tax treatment of the related item, the incremental statutory tax rate of the jurisdictions pertaining to the adjustment, and their effects on pre-tax income.

Calculation of Net Debt	March 31, 2024	December 31, 2023
Current portion of long-term debt, including finance leases	\$ 180.6	\$ 177.2
Long-term debt, including finance leases	2,537.1	2,888.1
Total Debt	\$2,717.7	\$ 3,065.3
Less: cash and cash equivalents	(249.3)	(529.6)
Net Debt	\$2,468.4	\$ 2,535.7



Supplemental Disclosures and Reconciliation of Non-GAAP Disclosures (unaudited - in millions, except for percentages and per share information)

	Year Decei	nce for the Ended mber 31, 24 Est.	Ended	the Year I December 1, 2023	Ende	the Year d December 1, 2022
EBITDA and Adjusted EBITDA Reconciliation						
Net income (loss)	\$	121	\$	(47.3)	\$	33.9
Interest expense, net		213		234.4		112.3
Provision for (benefit from) income taxes		45		(35.4)		9.2
Depreciation		424		433.9		371.2
Amortization of intangible assets		134		169.2		135.9
EBITDA	\$	937	\$	754.9	\$	662.5
Non-cash stock-based compensation expense		38		33.3		27.4
Acquisition and integration costs		_		71.9		86.0
Losses on fair value of investment		_		0.2		7.7
Project results from non-controlled joint venture		_		_		(2.8)
Bargain purchase gain		_		_		(0.2)
Adjusted EBITDA	\$	975	\$	860.3	\$	780.6

	Guidance for the Year Ended December 31, 2024 Est.	For the Year Ended December 31, 2023	For the Year Ended December 31, 2022
EBITDA and Adjusted EBITDA Margin Reconciliation			
Net income (loss)	1.0%	(0.4)%	0.3%
Interest expense, net	1.7%	2.0%	1.1%
Provision for (benefit from) income taxes	0.4%	(0.3)%	0.1%
Depreciation	3.4%	3.6%	3.8%
Amortization of intangible assets	1.1%	1.4%	1.4%
EBITDA margin	7.5%	6.3%	6.8%
Non-cash stock-based compensation expense	0.3%	0.3%	0.3%
Acquisition and integration costs	— %	0.6%	0.9%
Losses on fair value of investment	— %	0.0%	0.1%
Project results from non-controlled joint venture	— %	— %	(0.0)%
Bargain purchase gain	%	%	(0.0)%
Adjusted EBITDA margin	7.8%	7.2%	8.0%



(unaudited - in millions, except for percentages and per share information)

	Year Decer	ce for the Ended nber 31, 4 Est.	Ended	the Year December 1, 2023	Ende	the Year I December 1, 2022
Adjusted Net Income Reconciliation						
Net income (loss)	\$	121	\$	(47.3)	\$	33.9
Non-cash stock-based compensation expense		38		33.3		27.4
Amortization of intangible assets		134		169.2		135.9
Acquisition and integration costs		_		71.9		86.0
Losses on fair value of investment		_		0.2		7.7
Project results from non-controlled joint venture		_		_		(2.8)
Bargain purchase gain		_		_		(0.2)
Income tax effect of adjustments (a)		(36)		(75.3)		(58.6)
Statutory and other tax rate effects (b)		_		4.6		5.5
Adjusted net income	\$	257	\$	156.7	\$	234.8

Year Dece	Ended mber 31,	Ended	December	Ended	the Year I December 1, 2022
\$	1.23	\$	(0.64)	\$	0.42
	0.48		0.43		0.36
	1.70		2.16		1.78
	_		0.92		1.13
	_		0.00		0.10
	_		_		(0.04)
	_		_		(0.00)
	(0.46)		(0.96)		(0.77)
			0.06		0.07
\$	2.95	\$	1.97	\$	3.05
	Year Dece 202	0.48 1.70 — — — — — — (0.46)	Year Ended December 31, 2024 Est. \$ 1.23 \$ 0.48 1.70	Year Ended December 31, 2024 Est. For the Year Ended December 31, 2023 \$ 1.23 \$ (0.64) 0.48 0.43 1.70 2.16 — 0.92 — 0.00 — — (0.46) (0.96) — 0.06	Year Ended December 31, 2024 Est. For the Year Ended December 31, 2023 For the Year Ended December 31, 2023 \$ 1.23 \$ (0.64) \$ 0.48 0.43 1.70 2.16 — 0.92 — 0.00 — — (0.46) (0.96) — 0.06

⁽a) Represents the tax effects of the adjusted items that are subject to tax, including the tax effects of non-cash stock-based compensation expense, including from share-based payment awards. Tax effects are determined based on the tax treatment of the related item, the incremental statutory tax rate of the jurisdictions pertaining to the adjustment, and their effects on pre-tax income.

⁽b) For the years ended December 31, 2023 and 2022, represents the effect of statutory and other tax rate changes.



Supplemental Disclosures and Reconciliation of Non-GAAP Disclosures (unaudited - in millions, except for percentages and per share information)

	Guidance for tl Three Months Ended June 30 2024 Est.	For the Three
EBITDA and Adjusted EBITDA Reconciliation		
Net income	\$ 4	0 \$ 16.8
Interest expense, net	5	4 59.4
Provision for income taxes	1	5 2.9
Depreciation	10	8 103.0
Amortization of intangible assets	3	4 42.0
EBITDA	\$ 25	0 \$ 224.2
Non-cash stock-based compensation expense	1	0 8.6
Acquisition and integration costs	-	22.7
Adjusted EBITDA	\$ 26	0 \$ 255.4

	Guidance for the Three Months Ended June 30, 2024 Est.	For the Three Months Ended June 30, 2023
EBITDA and Adjusted EBITDA Margin Reconciliation		
Net income	1.3%	0.6%
Interest expense, net	1.7%	2.1%
Provision for income taxes	0.5%	0.1%
Depreciation	3.5%	3.6%
Amortization of intangible assets	1.1%	1.5%
EBITDA margin	8.1%	7.8%
Non-cash stock-based compensation expense	0.3%	0.3%
Acquisition and integration costs	— %	0.8%
Adjusted EBITDA margin	8.4%	8.9%



(unaudited - in millions, except for percentages and per share information)

	Guidance for the Three Months Ended June 30, 2024 Est.	For the Three Months Ended June 30, 2023
Adjusted Net Income Reconciliation		
Net income	\$ 40	\$ 16.8
Non-cash stock-based compensation expense	10	8.6
Amortization of intangible assets	34	42.0
Acquisition and integration costs	_	22.7
Income tax effect of adjustments (a)	(8)	(19.3)
Adjusted net income	\$ 75	\$ 70.7
	Guidance for the Three Months Ended June 30, 2024 Est.	For the Three Months Ended June 30, 2023
Adjusted Diluted Earnings per Share Reconciliation	Three Months Ended June 30, 2024 Est.	Months Ended June 30, 2023
Diluted earnings per share	Three Months Ended June 30, 2024 Est. \$ 0.43	Months Ended June 30, 2023 \$ 0.20
, , , , , , , , , , , , , , , , , , ,	Three Months Ended June 30, 2024 Est.	Months Ended June 30, 2023
Diluted earnings per share	Three Months Ended June 30, 2024 Est. \$ 0.43	Months Ended June 30, 2023 \$ 0.20
Diluted earnings per share Non-cash stock-based compensation expense	Three Months Ended June 30, 2024 Est. \$ 0.43 0.12	Months Ended June 30, 2023 \$ 0.20 0.11
Diluted earnings per share Non-cash stock-based compensation expense Amortization of intangible assets	Three Months Ended June 30, 2024 Est. \$ 0.43 0.12	Months Ended June 30, 2023 \$ 0.20 0.11 0.54 0.29

(a) Represents the tax effects of the adjusted items that are subject to tax, including the tax effects of non-cash stock-based compensation expense, including from share-based payment awards. Tax effects are determined based on the tax treatment of the related item, the incremental statutory tax rate of the jurisdictions pertaining to the adjustment, and their effects on pre-tax income.

The tables may contain slight summation differences due to rounding.

MasTec uses EBITDA, Adjusted EBITDA, and Adjusted EBITDA Margin, as well as Adjusted Net (Loss) Income, Adjusted Diluted (Loss) Earnings Per Share and Net Debt, to evaluate our performance, both internally and as compared with its peers, because these measures exclude certain items that may not be indicative of its core operating results, as well as items that can vary widely across different industries or among companies within the same industry. MasTec believes that these adjusted measures provide a baseline for analyzing trends in its underlying business. MasTec believes that these non-U.S. GAAP financial measures provide meaningful information and help investors understand its financial results and assess its prospects for future performance. Because non-U.S. GAAP financial measures are not standardized, it may not be possible to compare these financial measures with other companies' non-U.S. GAAP financial measures having the same or similar names. These financial measures should not be considered in isolation from, as substitutes for, or alternative measures of, reported net income or diluted earnings per share or total debt, and should be viewed in conjunction with the most comparable U.S. GAAP financial measures and the provided reconciliations thereto. MasTec believes these non-U.S. GAAP financial measures, when viewed together with its U.S. GAAP results and related reconciliations, provide a more complete understanding of its business. Investors are strongly encouraged to review the company's consolidated financial statements and publicly filed reports in their entirety and not rely on any single financial measure.



MasTec, Inc. is a leading infrastructure construction company operating mainly throughout North America across a range of industries. The Company's primary activities include the engineering, building, installation, maintenance and upgrade of communications, energy, utility and other infrastructure, such as: wireless, wirele

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act. Forward-looking statements include, but are not limited to, statements relating to expectations regarding the future financial and operational performance of MasTec; expectations regarding MasTec's business or financial outlook; expectations regarding MasTec's plans, strategies and opportunities; expectations regarding opportunities, technological developments, competitive positioning, future economic conditions and other trends in particular markets or industries; the impact of inflation on MasTec's costs and the ability to recover increased costs, as well as other statements reflecting expectations, intentions, assumptions or beliefs about future events and other statements that do not relate strictly to historical or current facts. These statements are based on currently available operating, financial, economic and other information, and are subject to a number of significant risks and uncertainties. A variety of factors in addition to those mentioned above, many of which are beyond our control, could cause actual future results to differ materially from those projected in the forward-looking statements. Other factors that might cause such a difference include, but are not limited to: market conditions, including from rising or elevated levels of inflation or interest rates, regulatory or policy changes, including permitting processes and tax incentives that affect us or our customers' industries, supply chain issues and technological developments; the effect of federal, local, state, foreign or tax legislation and other regulations affecting the industries we serve and related projects and expenditures; project delays due to permitting processes, compliance with environmental and other regulatory requirements and challenges to the granting of project permits, which could cause increased costs and delayed or reduced revenue; the effect on demand for our services of changes in the amount of capital expenditures by our customers due to, among other things, economic conditions, including potential economic downturns, inflationary issues, the availability and cost of financing, supply chain disruptions, climate-related matters, customer consolidation in the industries we serve and/or the effects of public health matters; activity in the industries we serve and the impact on the expenditure levels of our customers of, among other items, fluctuations in commodity prices, including for fuel and energy sources, fluctuations in the cost of materials, labor, supplies or equipment, and/or supply-related issues that affect availability or cause delays for such items; the outcome of our plans for future operations, growth and services, including business development efforts, backlog, acquisitions and dispositions; risks related to completed or potential acquisitions, including our ability to integrate acquired businesses within expected timeframes, including their business operations, internal controls and/or systems, which may be found to have material weaknesses, and our ability to achieve the revenue, cost savings and earnings levels from such acquisitions at or above the levels projected, as well as the risk of potential asset impairment charges and write-downs of goodwill; our ability to manage projects effectively and in accordance with our estimates, as well as our ability to accurately estimate the costs associated with our fixed price and other contracts, including any material changes in estimates for completion of projects and estimates of the recoverability of change orders; our ability to attract and retain qualified personnel, key management and skilled employees, including from acquired businesses, our ability to enforce any noncompetition agreements, and our ability to maintain a workforce based upon current and anticipated workloads; any material changes in estimates for legal costs or case settlements or adverse determinations on any claim, lawsuit or proceeding; the adequacy of our insurance, legal and other reserves; the timing and extent of fluctuations in operational, geographic and weather factors, including from climate-related events, that affect our customers, projects and the industries in which we operate; the highly competitive nature of our industry and the ability of our customers, including our largest customers, to terminate or reduce the amount of work, or in some cases, the prices paid for services, on short or no notice under our contracts, and/or customer disputes related to our performance of services and the resolution of unapproved change orders; the effect of state and federal regulatory initiatives, including risks related to the costs of compliance with existing and potential future environmental, social and governance requirements, including with respect to climate-related matters; requirements of and restrictions imposed by our credit facility, term loans, senior notes and any future loans or securities; systems and information technology interruptions and/or data security breaches that could adversely affect our ability to operate, our operating results, our data security or our reputation, or other cybersecurityrelated matters; our dependence on a limited number of customers and our ability to replace non-recurring projects with new projects; risks associated with potential environmental issues and other hazards from our operations; disputes with, or failures of, our subcontractors to deliver agreed-upon supplies or services in a timely fashion, and the risk of being required to pay our subcontractors even if our customers do not pay us; risks related to our strategic arrangements, including our equity investments; risks associated with volatility of our stock price or any dilution or stock price volatility that shareholders may experience, including as a result of shares we may issue as purchase consideration in connection with acquisitions, or as a result of other stock issuances; our ability to obtain performance and surety bonds; risks associated with operating in or expanding into additional international markets, including risks from fluctuations in foreign currencies, foreign labor and general business conditions and risks from failure to comply with laws applicable to our foreign activities and/or governmental policy uncertainty; risks related to our operations that employ a unionized workforce, including labor availability, productivity and relations, risks related to a small number of our existing shareholders having the ability to influence major corporate decisions, as well as risks associated with multiemployer union pension plans, including underfunding and withdrawal liabilities; risks associated with our internal controls over financial reporting, as well as other risks detailed in our filings with the Securities and Exchange Commission.



We believe these forward-looking statements are reasonable; however, you should not place undue reliance on any forward-looking statements, which are based on current expectations. Furthermore, forward-looking statements speak only as of the date they are made. If any of these risks or uncertainties materialize, or if any of our underlying assumptions are incorrect, our actual results may differ significantly from the results that we express in, or imply by, any of our forward-looking statements. These and other risks are detailed in our filings with the Securities and Exchange Commission. We do not undertake any obligation to publicly update or revise these forward-looking statements after the date of this press release to reflect future events or circumstances, except as required by applicable law. We qualify any and all of our forward-looking statements by these cautionary factors.